

Provocative Change Works™ *Intensive* London, October 8th (evening), 9th & 10th

Part 1: Provocative Change Works™ for Business - 8th October 2010 7-9.30pm



During this evening Nick Kemp will reveal many of the insights and strategies that have helped him to create a number of highly successful businesses, some of which had multi-million pound annual turnovers. Here are some of the things you can expect during this evening session:

- * *Lighting the fuse - taking an idea to market and getting on the map*
- * *Strategic thinking to create powerful creative business outcomes*
- * *Creating impact in your communications in the visual and auditory realms*
- * *Pricing and the psychology of pricing as a filtering system*
- * *Creating the best delivery systems for your business*
- * *Unveiling "the lie of success" taught in NLP and other "Transformational" events*

Part 2: Provocative Change Works™ Advanced Skills Workshop - 9th-10th Oct. 2010

This is an opportunity to learn the approaches that make up the Provocative Change Works™ tool kit, which is equally effective in personal development, therapeutic intervention and business contexts.

Here are some of the things we will be learning during these two days:

- * *Identifying and utilizing the first 26 Provocative Icon cards for accelerated provocative change*
- * *Exploring the "Full Representation Hypnotic Inductions" to change client "stuck states" to fluid states*
- * *Time Framing client sessions - how to create a future client session while working in the "here and now"*
- * *Practising the PCW exercises to develop multi-level sensory awareness and exquisite state control during client sessions*
- * *Learning the art of improvised and creative interactions, for accelerated results in therapeutic and business situations*

Earlybird (Ends Aug 31st): £349 Full Price £449

Call Alan to Book Now: 07903 713234 - info@westessexhypnotherapy.co.uk